

Qualification details

Title	New Zealand Certificate in Business (Māori Business and Management) (Level 5)		
Version	1	Qualification type	Certificate
Level	5	Credits	60
NZSCED			
DAS classification			
Qualification developer			
Next review	Mmmm YYYY		
Approval date	Dd Mmmm YYYY		
Strategic purpose statement	<p>The purpose of this qualification is to provide whānau, hapū, iwi, hapori, and New Zealand business entities with people who have attained a breadth and depth of skills and knowledge predicated on a Māori worldview, in order to contribute to the New Zealand economy.</p> <p>Graduates of this qualification will benefit New Zealand business entities by providing a Māori worldview to enhance business operations and the New Zealand economy.</p> <p>Graduates of this qualification will be able to enhance the performance and productivity of their organisation, utilising a broad range of business skills, predicated on a Māori worldview, including self-management in a bi- and multi-cultural environment.</p>		
Outcome Statement	Graduate profile	<p>Graduates of this qualification will be able to:</p> <p>Kotahitanga (15 credits)</p> <ul style="list-style-type: none"> • Demonstrate understanding, develop, and apply principles and goals that give shape to a Māori business • Apply research and communication strategies to enhance organisational performance that contribute to Māori development • Analyse and develop a holistic view of internal and external roles and responsibilities that enhance kotahitanga <p>Te Pono me te Tika (10 credits)</p> <ul style="list-style-type: none"> • Analyse, and implement strategies to address, the impact of tikanga, legislation, economic environment, social trends, and government policy as it applies to Māori entities and their business arrangements • Develop techniques to establish holistic harmony and a balanced motives approach to enhance business entities <p>Rangatiratanga (20 credits)</p> <ul style="list-style-type: none"> • Develop, evaluate, and apply Māori leadership principles and reflective practice models to enable and empower innovative 	

		<p>and sustainable business practices</p> <ul style="list-style-type: none"> Facilitate and lead the learning and performance of self and others for the development of inter-generational leadership <p>Whanaungatanga (15 credits)</p> <ul style="list-style-type: none"> Advance and foster relationships with key stakeholders to meet the aspirations of whānau, hapū, iwi, and/or hapori Enhance collaborative relationships to achieve shared outcomes using organisational systems, conventions, and processes
	Education pathway	<p>This qualification builds on from:</p> <ul style="list-style-type: none"> Manu Taiko – Toro Parirau (Kaupae 4) New Zealand Certificate in Business (Small Business) (Level 4) New Zealand Certificate in Tourism Māori (Level 4) <p>Achievement of this qualification may lead to:</p> <ul style="list-style-type: none"> New Zealand Diploma in Māori Governance (Level 6) New Zealand Diploma in Business (Māori Business and Management strand) (Level 6), and/or other strands in the New Zealand Diploma in Business (Level 6) Manu Taiko – Hoka Rangi (Kaupae 6) business qualifications at degree level relevant industry qualifications.
	Employment and/or community pathway	<p>Graduates of this qualification will have the skills and knowledge to contribute to the Māori economy. Graduates may work in management positions for Māori organisations, iwi corporations, Māori-related business entities, or organisations who wish to engage with Māori.</p>

Qualification specifications

Qualification award	
Arrangements for managing consistency	
Credit transfer and recognition of prior learning arrangements	
Minimum standard of achievement and standards for grade endorsements	
Entry requirements (including prerequisites to meet regulatory body or legislative requirements)	

Qualification conditions

Overarching conditions relating to the qualification

Conditions for programme structure	<p><u>"Predicated on a Māori worldview"</u> <u>MM EQA</u> <u>Local iwi, hapū or whānau</u> <u>(Please note that commentary is yet to be added to these headings.)</u></p>
Conditions for programme context	<p>Programme design and delivery, and all assessment will be conducted in and for the context of a real or realistic business entity, and in light of the requirements of that context</p> <p>A business entity can be an organisation, or a commercial or other enterprise, not necessarily for profit</p>
Other conditions	

Specific conditions relating to the Graduate profile

Qualification outcomes		Indicative Credits	Conditions	Mandatory or Optional
5	Develop techniques to establish holistic harmony and a balanced motives approach to enhance business entities		<p>"Holistic harmony" refers to making provisions for stakeholders (in terms of their tikanga, kawa, wairuatanga) we engage with, without compromising oneself, in order to engage effectively and to maintain the integrity and mana of all parties.</p> <p>Balanced motives – acknowledges, that beyond the profit motive, there are other cultural, heritage, social and political based motives that must be balanced through wise governance. These motives have equal standing in affecting the balance sheet of all Māori business activities.</p>	Mandatory

Transition information

Replacement information	
(Write any additional transition information here or delete the row)	